



2021 Professional Development Calendar of Classes

Program	Date/Time	Instructor	Class Limit
Effective Virtual Leadership	March 11 2:30 pm – 4:00 pm	Salvatore Manzi	45
Influence: Leading Others Even When You’re Not the Boss	March 18 2:30 pm – 4:30 pm	Bill Treasurer, Giant Leap Consulting	None
Jobsite Safety Leadership	March 23 & 30 8:30 am – 9:30 am	Myron Brown, OSHA Training Institute	49
Basic Business Writing for Professionals	March 25 2:30 pm – 4:30 pm	Rae Ann Ianniello, Chabot-Las Positas Community College	25
Advanced Business Writing for Professionals	April 1 2:30 pm – 4:30 pm	Rae Ann Ianniello, Chabot-Las Positas Community College	25
Writing Effective Email	April 8 2:30 pm – 4:30 pm	Rae Ann Ianniello, Chabot-Las Positas Community College	25
Writing Effective Reports & Proposals	April 15 2:30 pm – 4:30 pm	Rae Ann Ianniello, Chabot-Las Positas Community College	25
Winning Work	April 22 2:30 pm – 5:00 pm	Craig Atkinson, The Walsh Group	None
Who is Required to Comply with Federal Motor Carrier Safety Regulations	April 27 1:00 pm – 2:00 pm	Dave Helge, Idealease	None
Qualifying a Driver of a Commercial Motor Vehicle	May 4 1:00 pm – 2:00 pm	Dave Helge, Idealease	None
Boldly Go: Goal-getting and Accountability	May 6 2:30 pm – 4:30 pm	Bill Treasurer, Giant Leap Consulting	None
Keeping Your Driver Safe During a Pandemic	May 11 1:00 pm – 2:00 pm	Dave Helge, Idealease	None
How to Survive a BIT Inspection	May 18 1:00 pm – 2:00 pm	Simon DeCasas, CHP Motor Carrier Specialist 1	None
What we Look for at the Scales	May 25 1:00 pm – 2:00 pm	Mark Fisher CHP Officer, Simon DeCasas, CHP Motor Carrier Specialist 1	None
New Hours of Service Regulation Changes and the ELD	June 1 1:00 pm – 2:00 pm	Dave Helge, Idealease	None
How the Drug and Alcohol Testing Regulations Apply to you a Motor Carrier	June 8 1:00 pm – 2:00 pm	Dave Helge, Idealease	None
Developing a Proactive Safety and Loss Control Program	June 15 1:00 pm – 2:00 pm	Dave Helge, Idealease	None
Project Manager to Business Manager	June 17, 24, & July 1 2:30 pm – 4:30 pm	Luke Matelan, FMI	None
Cybersecurity and Insurance	July 8 1:00 pm – 2:00 pm	Dan Burke, Woodruff-Sawyer & Co., Nicole Laurence, Graniterock	None
WIP It! Upgrading the WIP Schedule to a Management Tool	July 13 1:00 pm – 2:00 pm	Matthew Hennagin, Petrinovich Pugh & Company, LLP	None
CARB Regulation Overview	July 22 2:30 pm – 4:30 pm	Beth White & Johana Levine, California Air Resource Board	None
No BS Leadership	July 27 2:30 pm – 4:30 pm	Mark Breslin, United Contractors	None
Construction Finance	August 10 2:30 pm – 4:30 pm	Russ Rigler & Mark Daines, CliftonLarsenAllen LLP	50
How to Get Paid/Prompt Payment	August 12 2:30 pm – 4:30 pm	Janette Leonidou, Leonidou & Rosin Professional Corp.	None
Tastes Great – Less Filling: The Confusion Between Leadership and Management	August 19 2:30 pm – 4:30 pm	Wally Adamchik, Fire Starter Speaking/Consulting	None
Communications for Construction Professionals	August 24 2:30 pm – 4:30 pm	Eric Herdman, Speaker	None
Construction Insurance & Bonding	August 26 2:30 pm – 4:30 pm	Tyler Kannon & Kevin Re, Arthur J. Gallagher & Co.	40
Construction Contracts	September 16 2:30 pm – 4:30 pm	Janette Leonidou, Leonidou & Rosin Professional Corp.	None
Negotiation Skills for Construction Professionals	September 21 2:30 pm – 4:30 pm	Andrew Boughton, The Edge Negotiation Group	50
USA-CYA!	September 23 2:30 pm – 4:30 pm	Logan Downer and Jordan Thomas, Preston Pipelines, Inc.	None
Creating a Magnetic Employee Experience in Construction	September 28 1:00 pm – 2:00 pm	Christi Pilutik, ALTA Consulting, LLC	None
Certified Payroll—Answering Contractors Most Frequently Asked Questions	September 30 2:30 pm – 4:00 pm	Darbi Griffin and Jesse Jimenez, FFC	None
Basic Conflict Resolution in the Construction Industry	October 5 2:30 pm – 4:30 pm	Wally Adamchik, Fire Starter Speaking/Consulting	None
Time, Energy and Focus in Construction	October 12 2:30 pm – 4:30 pm	Eric Herdman, Speaker	None
Claims Documentation and Change Orders	October 14 2:30 pm – 4:30 pm	Janette Leonidou, Leonidou & Rosin Professional Corp.	None
Fearless Field Leader (formerly Fearless Foreman)	October 19 2:30 pm – 4:30 pm	Mark Breslin, United Contractors	None
Harassment Prevention Training	November 9 2:30 pm – 4:30 pm	Rachael Brown Esq., Sweeney Mason LLP	None
New Industry Laws	December 2 2:30 pm – 4:30 pm	Roger Mason, Esq., Sweeney Mason LLP	None
UCON Annual Sponsors Inspiring Leadership Series – See back of page for more details	June, July, August & September	Nationally Recognized Speakers	Varies

Register: unitedcontractors.org/calendar



UNITED CONTRACTORS 2021 INSPIRING LEADERSHIP SERIES

UCON's popular series returns! This high-impact program inspires your leaders—whether they are working in the field or the office, answering phones, managing a project, running a department, or the overall business, everyone will gain new insights—uplifting themselves and their organizations. **The Inspiring Leadership Series** gathers nationally recognized experts who provide actionable strategies and inspire leadership. **THIS SERIES IS FREE** to both Contractor and Associate members, as well as industry professionals, and is sponsored by **UCON's 2021 Annual Sponsors**.

The Power of ONE: How One Attitude, One Action and One Person Can Change the World

Speaker: John O'Leary,
Burn Victim Survivor

WEDNESDAY, JUNE 16; 2:30pm-3:30pm

Expected to die, John O'Leary now teaches others how to truly live. In 1987, John was a curious nine-year-old boy. Playing with fire and gasoline, he created a massive explosion in his garage and was burned on 100% of his body. Given less than 1% chance of survival, John is proof of the power of the human spirit. Be inspired for lessons of life and taking action for yourself.



Mastering the Art of Feedback

Speaker: Julie Zhuo,
Former VP of Product Design,
Facebook

WEDNESDAY, JULY 21; 2:30pm-3:30pm

Feedback makes all the difference. Engagement. Retention. Performance. But for many leaders, managers and employees, one of the most stressful situations can be the giving and receiving of feedback. When done well, feedback can help people improve and thrive in a position. When done poorly, feedback can create a culture of tension or defensiveness. Using stories from her experience in Senior Leadership at Facebook, she provides actionable takeaways that can improve the experience for both parties.

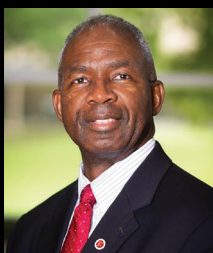


From Battlefield to Boardroom

Speaker: Lieutenant General
Ronald L. Bailey, USMC;
First African American to Command
the 1st Marine Division

WEDNESDAY, AUGUST 18; 2:30pm-3:30pm

Ron will talk about a combat philosophy and its applicability in today's boardroom. You will learn how to reshape your organization based on the following eight guiding principles: Intellectual Innovation, Boldness, Trust, Integrity, Teamwork, and Surprise, and how it can improve your organization. You will leave with a different model of thinking in an uncertain environment.



Countdown to Teamwork: Guarding Against a "Normalization of Deviance"

Speaker: Mike Mullane, Astronaut

WEDNESDAY, SEPTEMBER 15; 2:30pm-3:30pm

Insights from the heavens comes with Mike's story as an Astronaut. His lessons from space exploration and the Challenger explosion will motivate you; push your practice of teamwork: guard against a "normalization of deviance," and enhance responsibility, trust, self-leadership, and courageous team leadership.



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