

\$30 BILLION TRANSFORMATION



Terri Mestas, Chief Development Officer
LOS ANGELES WORLD AIRPORTS

LAX, By the Numbers

- Through November 2022 LAX served 60.1 million passengers
- In 2021 LAX served a total of 48 million passengers
- Fifth-busiest airport in the world (2021)
- Our recovery is tied to international travel, which is doubling month-over-month
- International traffic increased 66% in November 2022, compared to November 2021
- No. 1 Origin and Destination airport in the U.S.
- \$1.4 billion total revenue in (FY2022)
- \$366 million total concessions sales (FY2022)
- \$2.7 billion in bonds issued (2022)
- \$2.2 billion total tax revenue generated (FY2022)
- 1,500 average daily flight operations (2022)

LAX World Rankings

Passengers

- 2021 - No. 5
- 2020 - No. 15
- 2019 - No. 3

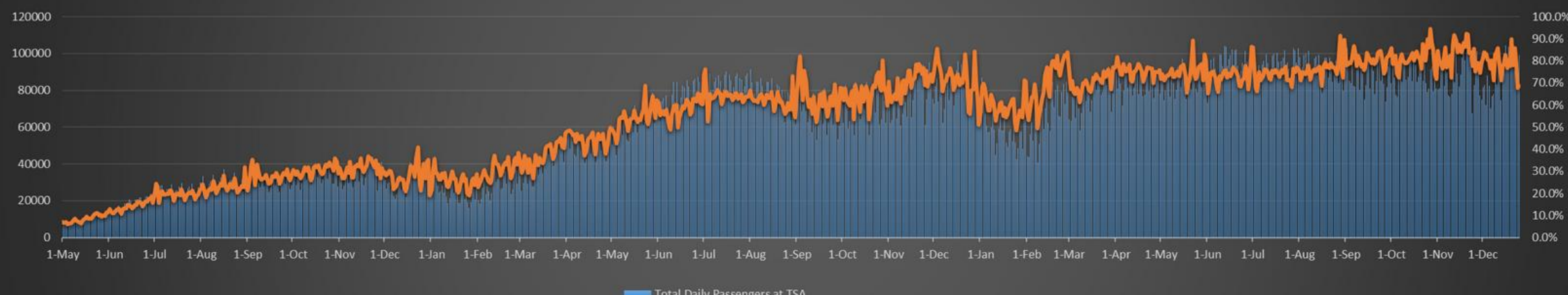
Operations (Aircraft Movements)

- 2021 - No. 6 (506,769)
- 2020 - No. 7 (379,364)
- 2019 - No. 4 (691,257)

Cargo

- 2021 - No. 8 (No. 4 in U.S.)
- 2020 - No. 8
- 2019 - No. 13

LAX Daily TSA Passenger Screening Traffic 2019-Present



BUILDING A BETTER LAX

LAX

2018 Capital Improvement Program \$15B

105

Total Projects & Programs

- **42 Closed**
- **28 Substantially Complete**
- **35 Active**

35

Active LAWA Projects

- **LAMP**
- **Terminal**
- **Airside, Landside, Utilities**

Transformation Underway-Major Deliverables

Automated People Mover



Midfield Satellite Concourse - North



LAX Economy Parking (ITF-West)



United Airlines Terminal 7 & 8



ConRAC



Airport Police Facility



Industry Recognition & Certifications

Midfield Satellite Concourse-North

- Design Build Institute of America
- Los Angeles Architectural Awards
- Los Angeles Business Council
- Versailles Prix

LAX Economy Parking (ITF-West)

- Design Build Institute of America
- International Parking & Mobility Institute

LAX Economy Parking (ITF-West)

- National Parking Association

United Airlines Terminal 7 & 8

- ENR California

Airport Policy Facility

- Design Build Institute of America -Western Pacific Region
- Associated General Contractors

Automated People Mover

- Women's Transportation Seminar-LA
- Institute for Sustainable Infrastructure

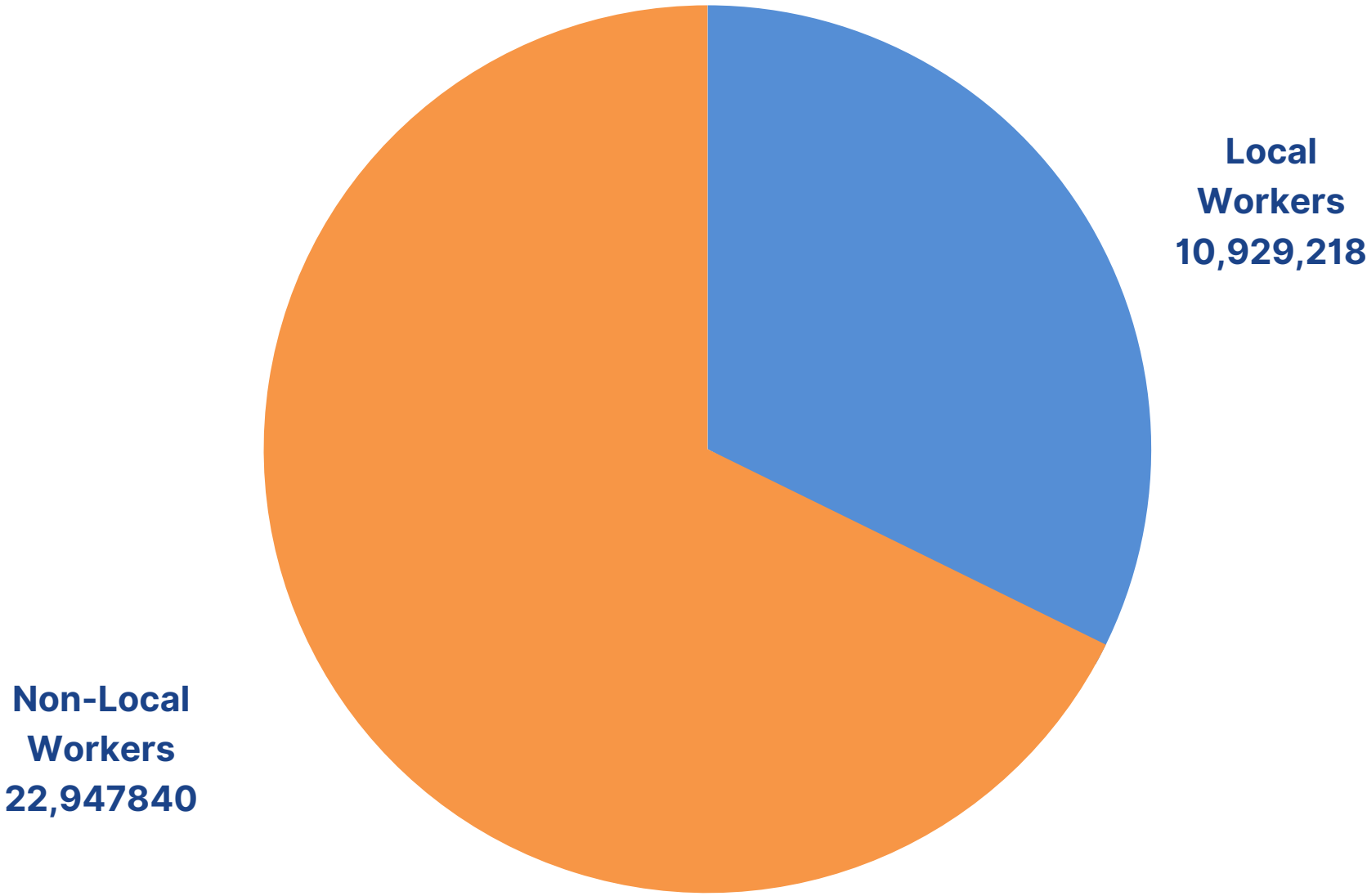
ConRAC

- American Road & Transportation Builders Assoc

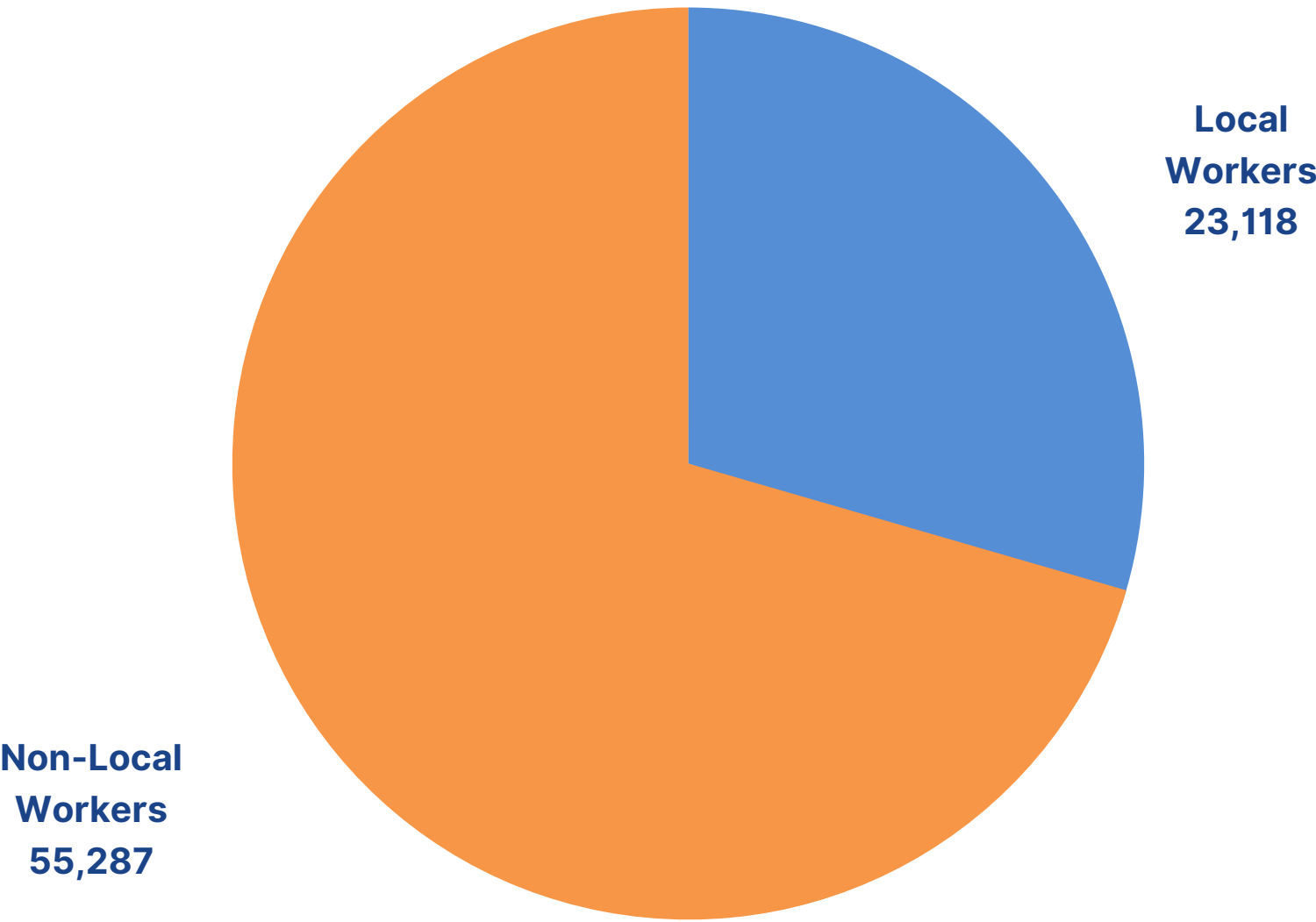
12 LEED Certifications

Economic Impact: Quality Career Jobs

Total Hours Worked:
33,877,058



**Total Capital Improvement Program
Jobs Created: 78,405**



Continuous Improvements

- Key Performance Indicators
- Contract Refinements
- Specifications
 - Design Construction Handbook (DCH)
- Procurement
- Change Management
- LAWA Contractor Assessment
- Inspection
- Training & Mentoring



Contracting Forecast 2023

Multiple Award Task Order Contracts (MATOC)

- Construction/Design Build
- Architecture and Engineering
- Program Services
- Environmental Planning (NEPA / CEQA)

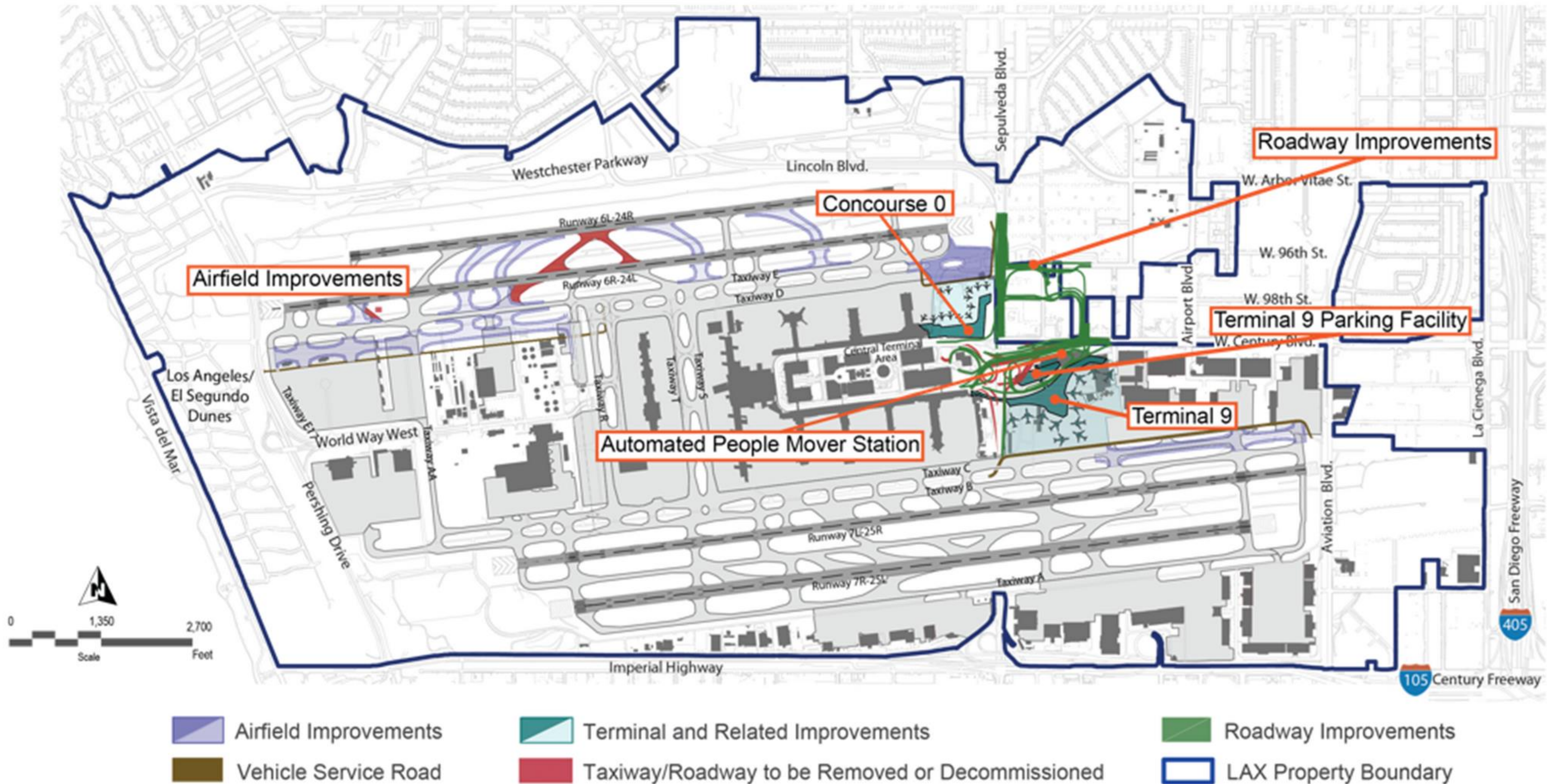
Major Programs and Projects

- Terminal 9 Project
- Airside Projects
- Wayfinding Program

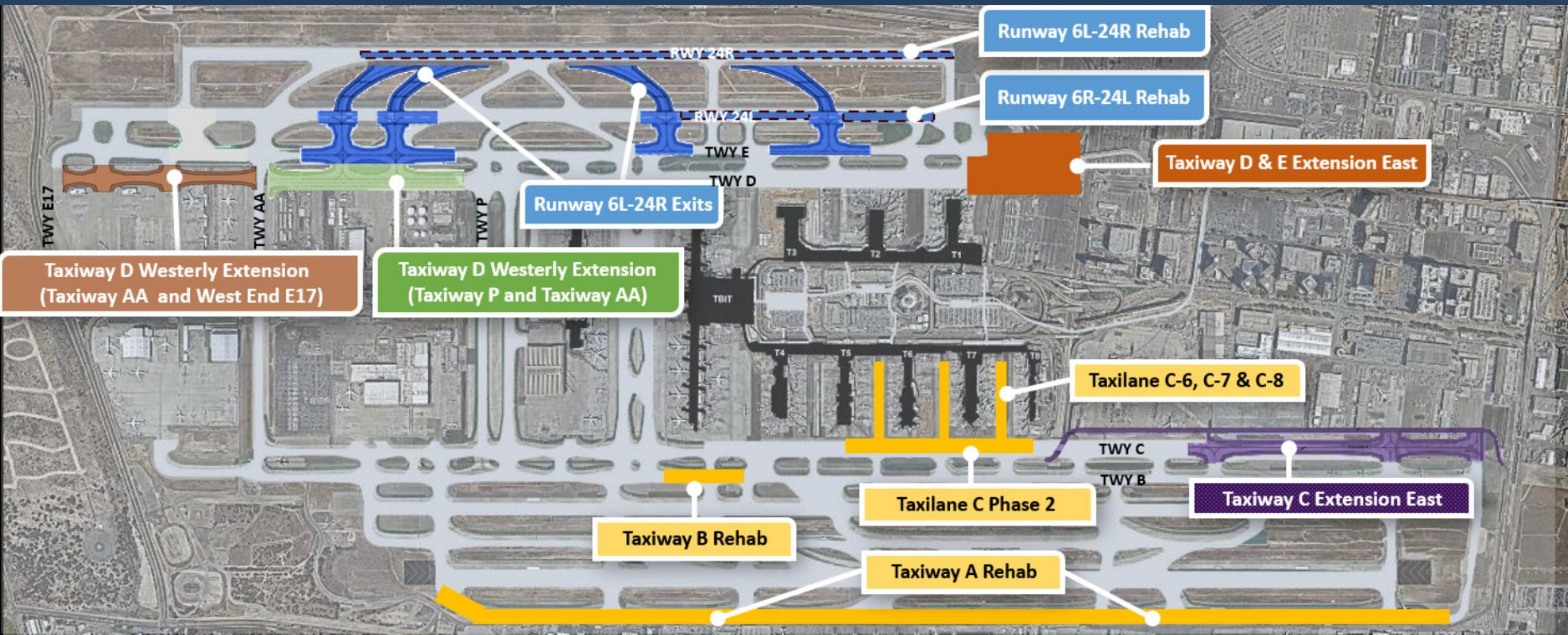
2022 Capital Improvement Program

- Airfield and Terminal Modernization Program (ATMP)
 - Concourse 0 - Terminal 9 - Roadways - Airfields
- Cargo Modernization
- Terminal Development
- Landside Access Modernization Program
- Land Improvements
- Landscaping
- Wayfinding
- Van Nuys & Palmdale

ATMP



Airfield Improvement Program



Terminal 9



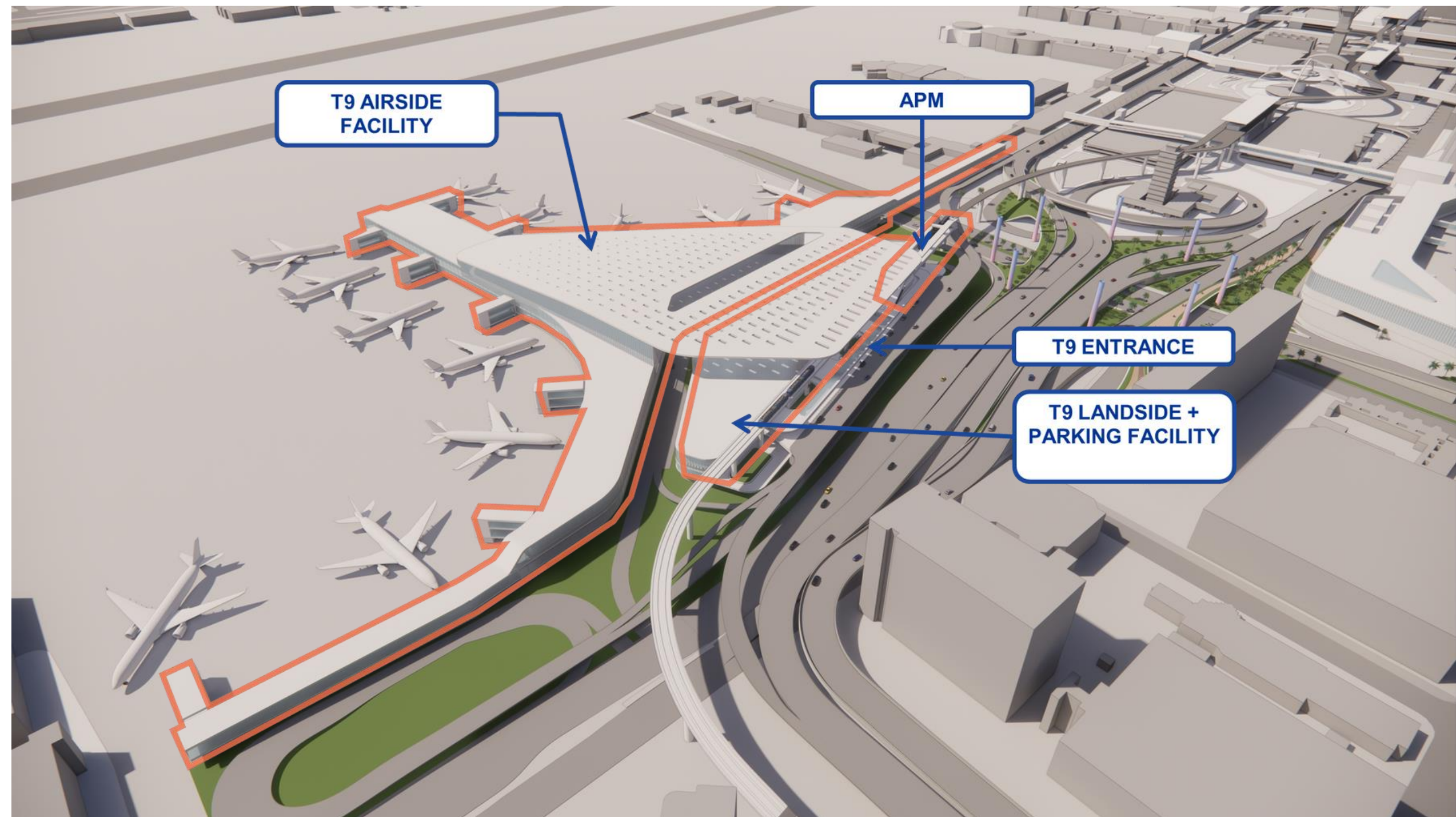
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LAX

Terminal 9

OVERVIEW

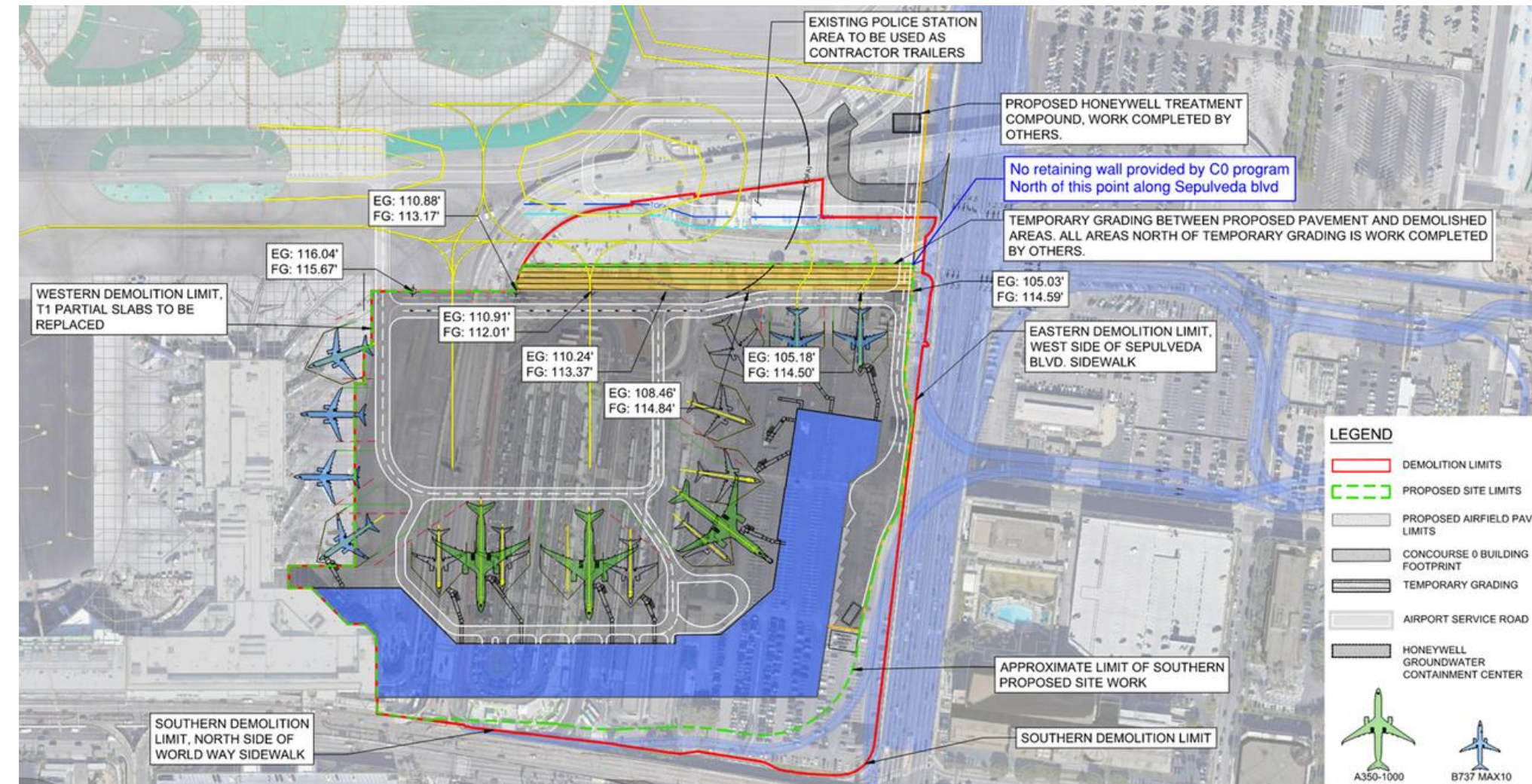
- New ~1.4M SqFt international, common-use terminal facility
- 18 narrow-body (12 wide-body) gates
- Parking Structure (550 spaces)
- APM Station
- Domestic/International bus gate
- Domestic/International baggage claim
- Security Checkpoint
- FIS & Sterile Corridor for International Arrivals
- Robust lounge & concessions program
- Non-sterile (pedestrian) and sterile (passenger) connectivity to existing Terminal 8



Concourse 0

OVERVIEW

- Extension of Terminal 1
- 665,000 SqFt - 3 Levels
- 9 narrow-body (4 wide-body) gates
- SWA 22 total gates between C0 & T1
- New core connecting to APM



- New domestic/international bus gate
- Two new domestic baggage claim devices
- Expanded Terminal 1 Security Checkpoint
- Sterile Corridor for International Arrivals
- FIS shell space (for future int'l passenger processing)
- Expanded concessions program

Cargo Modernization



Cargo Modernization

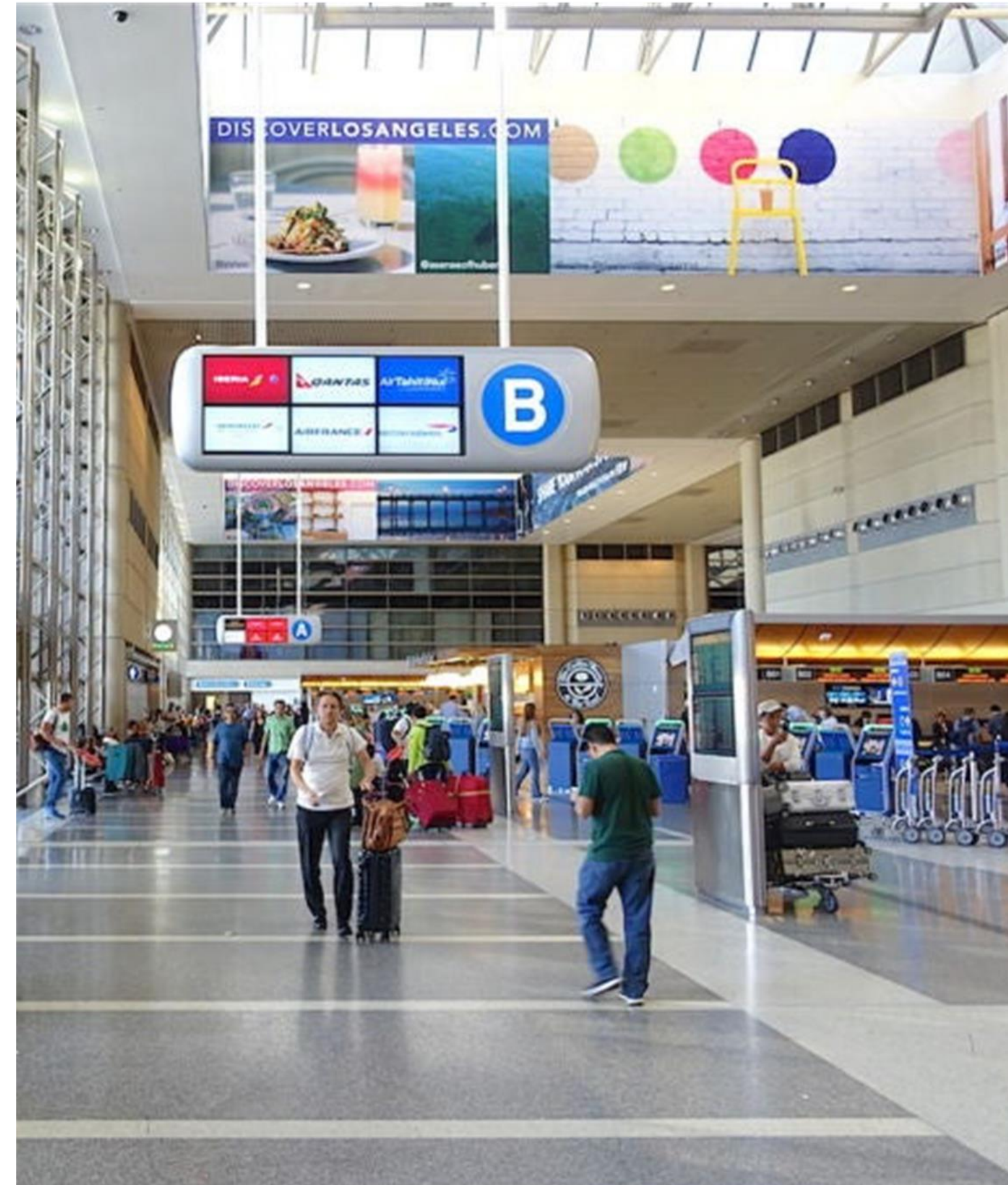
- 8th Busiest Cargo Hub in the world, over 2.9M tons in 2021
- 3 Cargo Areas covering totaling 261 acres of land
- 27 Existing Buildings totaling 2.6M Square Feet of Floor Area



Signage & Wayfinding Enhancement Program

Overview

- LAWA is seeking to deliver a series of new signage & wayfinding improvements throughout LAX, thereby creating an intuitive guest experience navigating to & through the LAX Campus.
- Includes all facets of the journey:
 - Virtual gateways
 - APM and associated facilities
 - Roadways
 - Parking
 - Curbside
 - Terminals
 - Concessions
 - Gates
- Includes the development of an airport-wide implementation and prioritization plan for all signage upgrades
 - Digital
 - Static
 - Architectural Elements
 - Super Graphics
 - Dynamic
 - Interactive signs
 - Terminal directories
 - Displays



Multiple Award Task Order Contract (MATOC) Opportunities

Overview

- Planning & Design
- Program Services
- Environmental Planning Services
- Construction Services (DBB and DB delivery)

Schedule

Multiple Award / Small Business Participation

Planning & Design RFP:

Posting: Q2 2023 (June)*

Proposals Due: Q3 2023*

Program Services RFP:

Posting: Q2 2023 (April)*

Proposals Due: Q3 2023*

Construction RFP:

Posting: Q2 2023 (June)*

Proposals Due: Q3 2023*

Environmental RFP:

Posting: Q1 2023 (March)*

Proposals Due: Q2 2023*

** Estimated Dates*

Enabling Projects

- Roads
- North Airfield Program
- South Airfield Program
- Concourse 0
- Terminal 9
- LAMP - RUE Phase 3
- Cargo Modernization Program



Economic Impact: Inclusivity & Workforce Development

- XBE Participation
- Mentor Protégé
- Partnering
- Capacity Building
- HireLAX Apprenticeship Readiness Program
- Local Worker Hiring
- Internships

Access Opportunities

Most LAWA procurements, including all competitive pursuits for Development, are posted on the **Regional Alliance Marketplace for Procurement** (www.rampla.org)

Registered firms can find all opportunities advertised by LAWA, and gain access to relevant solicitation documents

Registered firms can also receive notifications when a new project, or an update to an already advertised project, occurs in their area of business

RAMPLA also host opportunities from all City of Los Angeles Departments

LAWA also posts a listing of anticipated projects on its website under "Current Opportunities" (lawa.org)



Opportunities

Displaying 1 - 10 of 250 records

No	Opportunity ↕	Organization ↕	Post Date ↕	Due Date ↕	
1	Supply and Installation of Various Architectural Metal Coverings, Wainscoting, and Column Wraps at LAX & VNY Airport	Airports, Los Angeles World	1/5/2023	2/9/2023	▼
2	Medium Voltage Repair, Training, Preventative Maintenance (PM) and Support Services at LAX & VNY	Airports, Los Angeles World	1/6/2023	2/2/2023	▼

LAWA Current Opportunities

[Home](#) / [Businesses](#) / [LAWA Current Opportunities](#)

CURRENT OPPORTUNITIES

Please go to **RAMPLA.ORG** for open competitive opportunities

[Contract Status Report\(Updated December 2022\)](#)

[Upcoming Procurements](#)

Join Us!



[Register](#)

LAX \$30B CAPITAL IMPROVEMENT PROGRAM

THURSDAY, APRIL 6TH
5 PM - 7 PM



TERRI MESTAS
Chief Development Officer

- On-Call Construction Contracts
- Meet LAWA Primes
- New Mentor Protege Program
- Prompt Payment

LAX AIRPORT POLICE FACILITY
COMMUNITY ROOM
9160 Loyola Blvd.
Los Angeles, CA 90045
Free special event parking available.



LAX Terminal 9 Industry Showcase

SAVE THE DATE

APRIL 14, 2023 9:00 AM - 12:00 PM

LAWA's Largest Multi-Billion Dollar Project

- New ~1.4M SqFt International, Common-Use Terminal Facility
- Domestic/International Gates
- Dedicated Parking Structure (550 spaces)
- Automated People Mover Station

8:00 AM Registration Opens
9:00 AM Project Scope Presentation
10:00 AM Networking and Team Connections



LAWA | **LAX VNY**

[REGISTER](#)

Questions?



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LAX